

babcock™



**A Trusted
Defence Prime**



Defence capability

Trusted, innovative and proudly Australian, Babcock Australasia is continuing its growth as a Defence Prime, partnering with local suppliers throughout Australia and New Zealand.

Babcock's domestic capability is growing in the Defence, Aviation and Critical Services sectors, while drawing on a global pedigree that has worked in partnership with customers for more than a century.

We integrate end-user focused and OEM agnostic solutions and support the complex supply chains required to deliver the best outcome for our customers' specific and evolving requirements.

Some of the ways we have demonstrated this include:

- › Partnering with the Australian Defence Force (ADF) to deliver the strategic asset management of the common Ground Support Equipment (GSE) across more than 20 operating bases in Australia and internationally. The GSE fleet consists of 3,500+ assets across more than 210 types of GSE.
- › Implementing a 'first of kind' Prime Vendor model for Land 3025 Counter-Chemical, Biological, Radiological, Nuclear and Explosive (C-CBRNE) equipment, to deliver high levels of equipment availability.

- › Acting early in the face of the global pandemic to ensure the safety of our people and the New Zealand Defence Force (NZDF). Splitting the dock workforce into alternating teams was one of the ways we drastically reduced the chances of community transmission.

Our prime vendor model

- › Babcock Australasia is a 21st Century Prime with a unique Prime Vendor model built on centralised systems, processes and tools that can be scaled and adapted easily for different customer needs.
- › We maximise value for money for our Defence customers and lead the development of Australian Sovereign Industry Capability by implementing innovative procurement strategies and protecting the Intellectual Property of our suppliers



Leading sovereign industry capability

Babcock's commitment to delivering Sovereign Industry Capability is embedded within current and future business thinking. Our approach provides protection and assurance for Australian suppliers and vendors and is leading the charge for other Defence Primes.

We are committed to building local capacity as well as capability in technology, engineering, design, sustainment, supply chain and training across Australia and New Zealand.

The result is a robust approach that delivers sovereign capability through local facilities and supply chains that are integrated, reliable and secure.

Babcock has an established reputation for treating our suppliers as partners. We work collaboratively with our partner network to generate solutions which are cost-effective and deliver a capability edge to the ADF.

Impartial approach to products and technology

Central to Babcock's unique methodology is a commitment to remain impartial, meaning platforms are chosen in accordance with rigorous evaluation processes that always put the customer and final user needs first.

This distinguishes Babcock's approach from Original Equipment Manufacturers (OEMs) who are necessarily tied to the selection of their own products, limiting freedom and flexibility.

Even when a particular product or solution has a history of usage at Babcock, we will openly and rigorously challenge it: comparing current, potentially more appropriate solutions within our broad network of product and supply chain partners.

We have the freedom and the flexibility to generate a solution using 'best of breed' technology.

566

local Australia SMEs

\$90,946,000

total contract spend on ADF programs

70%

veteran employment on ADF programs



A socially responsible approach

Supporting veterans

Babcock is a supporter of veteran employment, with a workforce comprising highly qualified ex-service personnel in addition to active Defence Reservists.

We are committed to integrating veterans and Defence Reservists into our business and recognise the outstanding skills and experience they have to offer to support our business growth. On our Prime Vendor contract for managing the ADF's C-CBRNE equipment alone, more than 70% of staff are veterans.

Babcock has signed the Veterans' Employment Commitment, which recognises the skills and experience of veterans as part of the Prime Minister's Veterans' Employment Program. Our commitment is also realised through our support of several veterans' welfare and support organisations.

In 2020, Babcock Australasia became a Soldier On Bronze Pledge partner, a partnership centred around learning more about the veteran community and providing ongoing veteran employment opportunities and veteran-supportive initiatives including workplace wellness programs.

Babcock is an active supporter of Legacy who support the families of those who served and sacrificed; and Military and Emergency Services Health Australia who provide research and outreach programs in support of military veterans and emergency services personnel.

About Babcock

Babcock Australasia is a Defence, Aviation and Critical Services company trusted to deliver support services for government, military and commercial customers, ranging from fleet and asset management, sustainment and technical training to life saving helicopter emergency medical and surveillance services.

A subsidiary of Babcock International Group, we are proud to help keep our nation secure, our communities safe and the country moving, using Babcock's specialist skills and knowledge to facilitate our client's operational requirements.

A global solution being delivered locally.

