



Our approach to fleet and asset management

Babcock works in partnership to address challenges in managing assets through life, enabling our customers to focus on their core business.

Working closely with our customers, we deliver:

- asset management;
- y equipment support; and
- > training management and services.

Through our proven data-driven approach to asset management, Babcock reduces the disruption caused by equipment downtime and maximises maintenance efficiency, providing our customers with greater fleet availability and enhanced capability.

We support our customers' technical and complex platform requirements through our proven systems, processes and people. We inspect, service, and maintain equipment, and have the expertise to repair and overhaul complex equipment, platforms and vehicles, providing complete through-life support including capability acquisition and disposal.

Whether it is a partnering solution, full risk transfer, or leasing options, our resulting programs are responsive to your needs and give you certainty for the future.

Our training capability allows for flexibility to operate under a range of contracting models ranging from complete solutions encompassing all elements of training design, development, delivery, management and supporting infrastructure for advanced customers, through to labour substitution.

Babcock's proven ability to operate in highly regulated environments to deliver mission critical training and support services has enabled us to meet and exceed our customers' expectations.

Our customers benefit from:

- tailored solutions based on an understanding of your needs and operations;
- partnering approach building confidence across your business;
- enhanced decision making through asset data monitoring and analytics;
- performance benchmarking and continuous improvement; and
- optimised capability outcomes and demonstrated value for money.

Cross-market capability

We are an independent partner that will alleviate the management of a complex supply and delivery chain - providing you with a single point of contact and dedicated asset manager.

Defence

We are uniquely placed to manage essential vehicles and equipment in the most challenging conditions. We support around 50,000 military vehicles and 250,000 weapons of incredible variety and complexity worldwide.

Babcock is a trusted partner of the Australian Defence Force (ADF) for the strategic asset management of its common Aviation Ground Support Equipment (GSE) fleet of over 4,000 assets across Australia and overseas.



We also deliver acquisition and through-life support for the ADF's Counter Chemical, Biological, Radiological, Nuclear and Explosive equipment. Our unique Prime Vendor model emphasises transparency in the acquisition process as well as collaboration with our customer, suppliers and end-users to deliver the equipment availability levels required.

In the UK, we are the British Army's long-term fleet management partner, supporting equipment ranging from small arms to main battle tanks. We are trusted to deliver the right equipment to allow the Army to train for and deploy to operations.

Our Defence Support Group operation is transforming equipment support and fleet management for the Ministry of Defence's complex green fleet of armoured vehicles. As the exclusive provider of maintenance and overhaul services, we optimise the performance of over 32,000 vehicles and ensure the availability of 285,000 critical spares lines.

Emergency Services

Babcock works extensively with emergency services organisations around the world to manage their complex combination of assets, support equipment and training needs. Our role is to ensure safety and availability of assets, combined with cost efficiency

management so emergency services can get on with front line delivery.

In Australia, we have partnered with the South Australian Metropolitan Fire Service to deliver an enhanced engineering and maintenance capability to over 110 appliances. As well as reducing the total cost ownership while increasing vehicle availability, we have also enabled a transparent chain of responsibility for statutory compliance reporting.

Overseas, we support more than 4,500 assets for the London Fire Brigade and the UK Metropolitan Police Service.

Mining and Construction

Babcock recognises that, whilst equipment operation is core to your business, the day-to-day fleet management is not a core activity. We can help you achieve optimum availability and performance by reducing the costs of a centralised function and applying a 'whole of fleet' view with standardised processes to optimise efficiency and deliver accurate reporting.

Airports

Babcock's expertise supports some of the world's largest hub airports and several leading airlines. Working in partnership with our customers, we ensure that their critical fleet of vehicles and specialist ground support equipment are available 24 hours a day, 365 days of the year, to keep flights on schedule.

In addition to Defence's GSE fleet, Babcock is a trusted partner of Qantas, supporting over 6,500 of their GSE assets spread across 60 locations within Australia, including Qantas' domestic, regional and freight, as well as Jetstar.



We also provide complete asset management services for Air New Zealand's fleet of over 3,000 assets in four major locations.

Our airport solutions improve reliability of equipment and deliver long-term capability and cost benefits.

